



Rider 60 Study Shows Managed Care for Pharmacy Benefits is Driving up Medicaid Costs

The Legislature called for a study of potential cost savings in Medicaid and CHIP prescription drug benefits

- The study was authorized with Rider 60 of the General Appropriations Act passed in 2017.
- Deloitte conducted the study on behalf of Texas Medicaid
- Part of the study called for transitioning prescription drug claims currently managed by Managed Care Organizations to a pricing methodology based on National Average Drug Acquisition Cost (NADAC).

The study found the potential for saving \$90 million per year

- The study shows that without transparency, accountability, oversight and uniformity statewide, the state is surrendering its most valuable tools in controlling drug costs.
- To reflect the uncertainty of how costs may be impacted by changing from a PBM managed-care model to carving out pharmacy from managed care, the study looked at eight possible scenarios.
- Five out of eight scenarios saved the state money...as much as \$90 million in a single year.

Texas Medicaid MCOs overpay for drugs and ingredients

- Not accounting for manufacturer rebates, Texas Medicaid Managed Care Organizations (MCOs) inflate state costs by about 6 percent
- This equated to an MCO overpayment of about \$215 million in FY 2017.
- Conversely, the fee-for-service methodology is accurate to within less than 1 percent.
- Health care often lacks free market principles. But NADAC, the drug-pricing model under fee for service, is based on the lowest drug purchase price – which is a free market principle.

There are several other advantages to an innovative and transparent fee for service model

- Integrated care management
- Data coordination
- Increased PDL Adherence, which increases revenue to the State
- Significant economies of scale in negotiations